



Lease Offer for Avaya IP Office

Provide your customers with a cost-effective solution to acquire a new Avaya IP Office solution, by turning upfront costs into affordable monthly payments that they can comfortably handle.

Eligible Equipment

- IP Office 500 v1 or v2 with Preferred or Advanced Edition

Offer

- 60 months True Lease FMV – .01667

Offer Details

- Available for IP Office 500 v1 or v2 (with Preferred or Advanced Edition).
- One advance payment required.
- Minimum eligible equipment amount financed at \$5,000 not to exceed \$1,000,000.
- Blended rates must be used for upgrades to existing financial service customers' lease schedules.
- Not applicable for start-up businesses (in operation for less than 2 years).
- Offer available for transactions submitted for credit approval and all equipment ordered between April 1, 2011 and September 30, 2011.
- Please note all Distributor purchases must occur during the program period (April 1, 2011 and September 30, 2011).
- Partner Purchase Agreement must be signed & dated after April 1, 2011.
- Installation and funding must be completed no later than December 30, 2011.
- All Avaya and Partner provided services can be included but must use standard finance lease rates.
- Funding for this promotion requires copies of final retail invoice with material codes and line item pricing. Distributor Invoices, 0% True Lease for Avaya IP Office Funding Form and Distributor configuration quote (NPL) must be included in funding package sent to Avaya Financial Services.
- 100% funded to Partner upon installation and customer acceptance.
- Partner installation, Avaya installation and Avaya coded OEM can be included (i.e. Juniper & Extreme) at promotional rate. Each cannot exceed 10% of total applicable Avaya solution cost. Amounts greater than 10% can be included but must be blended. Non-Avaya OEM must be blended.
- Authentic Avaya products can be included but must be blended.
- This offer cannot be used in conjunction with Special Bids, VSAF and SAF.
- Soft cost thresholds apply (IP Office 50%).
- Equipment from Partner stock or third party sources is not eligible (Distributor purchases only).
- Promotion not eligible for the Sales Origination Program and 2011 Reseller Rewards Program.

Engage Avaya Financial Services at 800-327-3333 or email contactafs@afsleasing.com